

## Product Sales Accounting

The product Sales Accounting Report will give you a summary or detail report by category and product of items you have sold. The report annotates and tallies the quantity, retail price, any discounts, net price and tax associated with the product.

**Note:** Items in bundles are reflected individually by product in the sales figures. Because of this, the total amount of the bundle sales will not be included in the grand total of the report. However, this report will display the sale amounts of all products including bundle products so that you can view the bundle sale amounts. Because of this if you add up the category totals and include the bundle category total, the grand total you tally will not match the displayed grand total on the report as you are counting the bundle products twice.

**Note:** In order to be able to correctly tally for varied case sizes, the quantity on this report will display in percentage of case and not by bottle or case. If you make sales and then change how many bottles are in a case, this report will calculate based on how many bottles per case are annotated in the product at the time the report is run.

The report can be run by taxable status and will reflect the taxable status of the product at the time of the sale.

When comparing to the Business Summary Report, Product Sales Accounting Report Grand Totals are generated from:

**Retail** = Gross Wine Sales + Tasting Fees + Gross Non-Wine Sales

**Discount** = Wine Discounts + Non-Wine Discounts

**Net** = Net Taxable + Net Non-Taxable - Invoice Discounts

**Tax** = Tax listed on the invoice. Note: if the invoice was to a state that taxes for shipping, the tax on shipping will be included in this tax amount, however, the shipping will not be included in the Retail or Net amounts.

The Product Sales Accounting Report does not include shipping.

You have the ability to print this report or export to PDF, Excel, or CSV file.