

Product Sales by State

The Product Sales by State Report allows you to get information in detail or summary, current or Historical, in the report interval you request, with a large selection of Selection Filters. On the report it will list the State, Category, Description, Quantity (broken down by cases), Retail, Discount, Net, Tax, all these figures are based on the sale of the product itself, and it is not the total of the invoice.

Make sure you look to see how many pages are in the report as your results will not be reflected all on one page as each state will be reflected on its own page for ease of printing.

Net Total- includes Gross Wine Sales, Tasting Fees and Gross Non-Wine Sales

Note: This report was released in 2009. This report will only report accurately from the time of this new release forward because it uses new data elements which previously did not exist.

Note: If you have split shipments that go to multiple states the invoices will be reflected at the start of the report and not assigned directly to a state.

Note: Items in bundles are reflected individually by product in the sales figures. Because of this, the total amount of the bundle sales will not be included in the grand total of the report. However, this report will display the sale amounts of all products including bundle products so that you can view the bundle sale amounts. With the bundle category, the individual sales will reflect the totals, but the category total will reflect 0.00

Note: The tax amount is only for the tax on the product; it does not report on any tax on shipping and will not necessarily equal the tax on the invoice.